

	FY22 (proposed)	110 GENERAL	510 MAD	210 Special Events	BID Detail	Govt. Grants
Income						
City Fest	\$150,000.00			\$150,000.00		
Farmers Market	\$175,000.00			\$175,000.00		
SBEP	\$25,000.00					\$ 25,000.00
MAD	\$90,183.00		\$ 90,183.00			
BID	\$90,000.00				\$90,000.00	
BID carry forward						
Taste	\$32,000.00			\$32,000.00		
Taste 'n Tinis	\$16,500.00			\$16,500.00		
Nightmare on Normal	\$46,500.00			\$46,500.00		
Pride of Hillcrest Blockparty	\$55,000.00			\$55,000.00		
Fat Tuesday	\$6,500.00			\$6,500.00		
Artwalk	\$24,000.00			\$24,000.00		
Banner space rental	\$2,500.00	\$2,500.00				
Hillcrest map						
Other income (grants)						
Other income (MAD Formation)	\$20,000.00	\$20,000.00				
Other income (fund raising)	\$10,000.00	\$10,000.00				
Other income (steam cleaning)	\$12,000.00	\$12,000.00				
Other income (security)	\$22,000.00	\$22,000.00				
Total Income	\$ 777,183.00	\$ 66,500.00	\$ 90,183.00	\$ 505,500.00	\$ 90,000.00	\$ 25,000.00
Expense						
50005 · Salaries/ payroll	\$ 186,000.00	\$ 150,700.00			15,300.00	\$ 20,000.00
50025 · Employer taxes - federal	\$ 13,500.00	\$ 13,500.00				
50030 · Employer taxes - state	\$ 2,485.00	\$ 2,485.00				
50035 · Health insurance	\$ 10,100.00	\$ 10,100.00				
Employment practices						
50040 · Workers comp insurance	\$ 1,400.00	\$ 1,400.00				
50000 · Personnel	\$ 213,485.00					
50050 · Rent office space	\$ 10,100.00	\$ 10,100.00				
Storage	\$ 3,500.00	\$ 3,500.00				
50060 · Accounting	\$ 20,160.00	\$ 11,738.00	\$ 3,422.80			\$ 5,000.00
50065 · Audit/ tax	\$ 7,500.00	\$ 7,500.00				
50070 · Equipment purchase	\$ 1,500.00	\$ 1,500.00				
50075 · Consultants: Marketing	\$ -	\$ -				
50075 · Consultants: Volunteer M	\$ 6,000.00	\$ 6,000.00				
50080 · Bank & credit card charg	\$ 600.00	\$ 600.00				
50085 · Repair / maintenance / cl	\$ 2,800.00	\$ 2,800.00				
50090 · Office supplies	\$ 2,000.00	\$ 2,000.00				
50095 · Postage and delivery	\$ 350.00	\$ 350.00				
50100 · Printing/ photocopy	\$ 1,800.00	\$ 1,800.00				
50105 · Permits						
50110 · Dues/ subscriptions	\$ -	\$ -				
50115 · Staff development	\$ -	\$ -				
50120 · Meetings	\$ 1,500.00	\$ 1,500.00				
50125 · Legal	\$ 2,500.00	\$ 2,500.00				
50130 · Telephone & internet	\$ 2,500.00	\$ 2,500.00				
50135 · Parking/ mileage	\$ 800.00	\$ 800.00				
50140 · Depreciation	\$ 300.00	\$ 300.00				
50220 · Insurance	\$ 14,000.00	\$ 14,000.00				
50045 · Operating	\$ 77,910.00					
Promotion/Marketing/Campaigns	\$ 12,000.00				\$ 12,000.00	
Banners	\$ 4,500.00	\$ 4,500.00				
Web communications	\$ 1,500.00	\$ 1,500.00				
Pride of Hillcrest Block Party (July)	\$ 60,000.00			\$ 60,000.00		
Farmers Market promotions	\$ 5,000.00			\$ 5,000.00		
Artwalk	\$ 16,000.00			\$ 16,000.00		
Taste 'n Tinis (December)	\$ 10,000.00			\$ 10,000.00		
CityFest (August)	\$ 90,000.00			\$ 90,000.00		
Taste of Hillcrest (April)	\$ 5,000.00			\$ 5,000.00		
Nightmare on Normal Street (Oct)	\$ 35,000.00			\$ 35,000.00		
Fat Tuesday (Feb 22)	\$ 6,500.00			\$ 6,500.00		
Business open house	\$ 5,500.00				\$ 5,500.00	

Newsletter	\$	1,700.00			\$	1,700.00						
51000 · Outreach/Promotion	\$	252,700.00										
Pride Flag	\$	1,500.00	\$	1,500.00								
Hillcrest Sign Utilities/Maint.	\$	3,000.00			\$	3,000.00						
Farmers Market detail	\$	4,500.00	\$	4,500.00								
Security MAD	\$	45,227.00			\$	45,227.00						
Security Subscription	\$	18,500.00	\$	18,500.00								
Sidewalk improvements	\$	45,076.00			\$	14,000.00		\$ 31,076.00				
Steam cleaning MAD	\$	15,000.00			\$	15,000.00						
Steam cleaning subscription	\$	10,500.00	\$	10,500.00								
Dumpsters	\$	8,280.00			\$	2,280.00		\$ 6,000.00				
Special Projects	\$	10,000.00	\$	10,000.00								
Tree maintenace	\$	12,000.00						\$ 12,000.00				
Lighting repair	\$	8,000.00	\$	8,000.00								
MAD formation / legal costs	\$	20,000.00	\$	20,000.00								
Contingency	\$	24,269.20	\$	10,592.00	\$	7,253.20		\$ 6,424.00				
53000 · Physical Improvements	\$	224,352.20										
Total Expense	\$	768,447.20	\$	337,265.00	\$	90,183.00	\$	227,500.00	\$	90,000.00	\$	25,000.00
Total Income	\$	777,183.00	\$	66,500.00	\$	90,183.00	\$	505,500.00	\$	90,000.00	\$	25,000.00
Net Income	\$	8,735.80	\$	(270,765.00)	\$	-	\$	278,000.00	\$	-	\$	-